

From the Desk of Jeff Williams, Project Manager  
Joe Funk Construction Engineers, Inc.  
Dallas, Texas

May 10, 2010

Attn. Doug Reitmeyer  
Reitmeyer and Associates, Inc.  
13706 Research Boulevard, Suite 308  
Austin, Texas 78750

Dear Doug,

I want to express my deep appreciation and gratitude for giving us a true head start to success in the Federal Construction Market. I am very fortunate that President of Joe Funk Construction Engineers, Inc., Rusty Norris, chose attendance of Reitmeyer & Associates' Advanced Training as our first step in entering this new frontier. Now, with this base of knowledge, and more importantly exposure to years of wisdom, I have no doubt in our ability to succeed and thrive working for Uncle Sam.

Joe Funk Construction Engineers has been in business since 1956 and has vast experience in many types of construction and renovation. We have done extensive work for local governments and school districts. Personally, I have 21 years of construction experience including 11 years running my own construction company. That is a tremendous amount of experience. Even with all of that experience, had we attempted to enter the federal market without the Advanced Training, it would have taken us years of trial and error to gain the understanding we got in just three days!

In addition, the BidTrakker tool is invaluable. Such a tool could only be developed after years of scouring the myriad of sources searching for the right opportunities. And we have all of this at our finger tips just 2 weeks into our effort! It is difficult to quantify the value of these advantages.

I also want to thank you and Chad Riley for the willingness after the Advanced Training to personally assist us in creating our first RFP. Of all the workshops and training I have participated in, and there have been many, none have offered such hands on guidance in the implementation of the material. This assistance truly goes above and beyond and gives us the confidence to jump in without hesitation.

For all these reasons, I would recommend without reservation, Reitmeyer & Associates Advanced Training. The investment, although significant at first glance, is small compared to the tremendous wisdom and insight gained. I am grateful that you chose to share these tools and emboldened with the confidence of your guidance. Thank you again.

Sincerely,



Jeff Williams  
Project Manager for JFCE

