



GENERAL CONTRACTORS

May 6, 2010

Doug Reitmeyer
Reitmeyer & Associates, Inc.
13706 Research Boulevard, Suite 308
Austin, Texas 78750

Dear Doug:

The federal construction workshop that you and your staff presented April 30 thru May 1 was outstanding. Prior to attending the workshop, working with the federal government and performing projects in different areas of the country was a mystery to Jeff Williams, our federal market project manager, and myself. Now, we both feel confident about jumping right into the market.

The information that you presented (proposals, government evaluations of proposals, subcontract, etc.), and the discussion of situations that occurred on your projects was very enlightening. We now understand the basics of the federal system, where to look for clarification, and that the government has created regulations with the intent of dealing fairly with contractors.

In addition to the above, we have BidTrakker, the membership website, and the weekly forums as a resource. We believe that this system will prove very beneficial to our federal market initiative.

Also, I would like to thank you and Chad Riley, Reitmeyer & Associates, for your support of our effort to immediately prepare an RFP for a project at Minot AFB, Minot, North Dakota. Chad's conference call to a hangar door contractor (recommended by you) was very helpful to Jeff.

Initially, I questioned whether the substantial workshop fee would prove to be a worthwhile investment, however I now believe the investment will pay for itself several times over. What we learned at the workshop will save us many man hours of searching for information in the federal labyrinth; locating promising project opportunities; preparing quality proposals; and will allow us to get a quick start in our federal initiative.

I highly recommend the workshop for any company that is serious about competing in the federal construction market.

Sincerely

A handwritten signature in blue ink, appearing to read "Rusty Norris", is written over the word "Sincerely".

Rusty Norris
President

